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3 Rules to Create Success The Closers Survival Guide By

It is the ability to close that makes a difference more than any other skill you will learn in life! Grant Cardone's new book, *The Closer's Survival Guide*, is not a theory of closing the deal, but exactly HOW to close the deal including the 20 major rules of closing and over 120 exact closes that you can use every day!

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A survey of over 1100 sales people indicates that handling objections and closing the deal are the biggest weaknesses of ALL sales people. I created *The Closer's*

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Survival Guide for YOU so you can become GREAT at Negotiating and Closing.. I assure you this will be the BEST most current information you have ever read or listened to regarding how to Close the Deal.

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WHAT IS THE Closer's survival guide? The Bestselling Book on Closing... A survey of over 1100 sales people indicates that handling objections and closing the deal are the biggest weaknesses of ALL sales people. I created The Closer's Survival Guide for YOU so you can become GREAT at Negotiating and Closing.

The Closer's Survival Guide | Free Book

Thus we come to the The Closer's Survival Guide a book focused on perhaps the most important part of selling 'The Art of the Close'. Written by Grant Cardone — a veritable legend in the arena of sales. Thus, I had high hopes for this title.

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The Close is 20% of your selling time but 100% of your income. Over 5 hours 31 minutes delivered by Grant Cardone himself! Note: This is not the physical audio CD version. This is the downloadable MP3 version of Closers Survival Guide. Example of just 15 of the 126 BEST closes you will ever learn plus the theory of

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closing, how to close, Rules of Closing, the Biggest Mistakes you can make when closing and EXACTLY what you must know to become a MASTER at the Art of Closing the Sale.

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The Closers Survival Guide will provide you with previously missing information on this critical, untapped skill and allow you to get whatever it is you want in life. This one skill called “the close” separates those who have, from those who don’t have. Those who do not learn this skill will never have abundance in their life.

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