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Will your new business idea fly? Find out upfront, before you invest one dime! Will It Fly? introduces the first intuitive, practical tool for assessing and refining new business ideas. Fast, confidential, and reliable, it addresses 44 key elements of success, distilling experience from more than 200 business launches.

Will It Fly? How to Know if Your New Business Idea Has ...

THOMAS K. MCKNIGHT has coached 200+ business launches, helping entrepreneurs develop organizational infrastructure, plan for emerging technologies and intellectual property creation, project cash flow requirements and contingencies, and analyze potential return and valuations.

Will It Fly? How to Know if Your New Business Idea Has ...

Thomas McKnight's Innovator's Scorecard addresses 44 key facets of business success, from market demand to competition, pricing to management competence, finance to exit strategies. For every element, readers learn what to evaluate, how important it is, how to uncover the necessary information, and how to improve their score.

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“Well then of course your plane didn’t fly, you never learned how to make wings yet! Can I show you how to make wings so your plane can fly too?” He nodded yes. I retrieved two more pieces of fresh printer paper and laid them flat on the coffee table. “Follow what I do,” I instructed.

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Need another way to evaluate your business idea? Thomas McKnight, author of Will It Fly? How to Know if Your New Business Idea Has Wings...Before You Take the Leap, has a robust method he calls the Innovator's Scorecard. This scorecard rates various factors of your business idea to tell you if it is worth pursuing.

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